



ICT Advantage



ICT is a global asset recovery partner, focused on enterprise IT hardware and related systems. Founded in 1993, we have become an international leader in managing IT hardware disposition, working with companies ranging from independent installers and distributors to world class OEM's. We know the business of extracting maximum residual value of investment in technology assets.

ICT steps in when a company is required to effectively and efficiently manage this type of inventory, making it possible for our clients to focus their entire resources on innovation and development of their core competency and market position. The experience and vast knowledge of working with regulations and laws that govern not only disposal, but storage and transportation provides a valuable partnership when we engage.

Our expertise is used to mitigate and eliminate environmental and data security threats, as well as reduce the overall cost of managing the disposition of IT hardware. We are proven experts that have reduced this expense to zero and in many cases have exposed untapped revenue streams for our clients.

Operating Environment

Our team of professionals focus on the inefficiencies in enterprise IT hardware supply chain processes, especially where the end of a life cycle occurs. We allow our clients to focus on core channel development, and independently uncover the remaining market value of product.

Essentially, we become a potential revenue stream for our clients, and protect your core channels. Reverse logistics solutions are not "off the shelf". Data security, environmental compliance, inventory that is located in multiple countries and transported over international borders, and multiple end of life channels are only some of the challenges ICT solves.

E-waste regulations change and become more restrictive over time. The Basel Convention is a driver of significant change in regulations. Because our team has a global view of how to manage this, we can effectively partner with the right clients.

The end result for every client will be an efficient solution. By utilizing our experience and knowledge in professional and responsible resale and recycling of electronic equipment, we transform costly storage and recycling processes and procedures that are compliant and profitable.

Maximizing Resale Value

ICT maintains an extensive network of trusted partners among equipment brokers and recycling companies. We are able to obtain retail value for equipment sold and extract maximum amount of useful parts from the equipment that is decommissioned. These revenues are passed on to our clients, allowing them to profit from equipment that was no longer used and is costly to store and maintain.

USA
239 Commercial Street Unit B
Malden, MA 02148 USA

Tel: +1-781-321-7957
Fax: +1-781-324-0706
www.ICTassetrecovery.com

Ireland
Unit J C/O Johnston Logistics Lt
Blackchurch Business Park, Blackchurch
Rathcoole, Co Dublin, Ireland

Tel: +353-1-4588399
Fax: +353-1-4588398
www.ICTassetrecovery.com

Company outline

- Founded in 1993 and is under the same ownership
- 20 employees between Greater Boston, Massachusetts, USA and Dublin, Ireland, EU
- Professionally managed, secure in-house shipping, receiving and processing warehouse facilities

What We Do

- Determine the nature and market value of non-traditional inventory
- Design a plan of action that mitigates client exposure to environmental and data security threats
- Develop a work process customized to the need of the client through a collaborative due diligence approach
- Ensure that our process does not interfere with core client markets
- Identify and develop potential non-traditional market opportunities

Our Customers Will

- Recover more capital from retired, unused and end-of-life IT assets
- Transform costly storage and recycling of depreciated IT assets into profitable activity
- Ensure that no data is compromised when equipment changes hands
- Ensure compliance with international regulations in all areas of IT waste management
- Create uniform standards of disposal and recycling across global operations
- Become environmentally responsible corporate citizens
- Protect standard channels of distribution and brand value
- Ensure responsible and transparent downstream as we deal only with major smelters and fully licensed and compliant recyclers worldwide
- Ensure environmentally compliant logistics and transportation of recyclable components across borders and regions by working only with properly licensed carriers.

Operational Staff

- Project Managers
- Product Managers
- IT Managers
- Warehouse Manager
- Process Manager

Customized reporting for

- Location Specific Environmental Compliance
- Data Security and Destruction Compliance
- Tracking International Inventory
- Compliance Audit Specific to regulatory need

Sample Projects

- Excess inventory management including, overstock, B-Stock, RMA buffer excess, stock rotations, (International)
- Legacy IT hardware environmental compliance reporting for IT hardware OEM (Europe, United States)
- Obsolete IT storage hardware management for international OEM (Europe, Asia)
- Product rotation inventory buy down (Europe, United States, Asia)
- De-installation and logistics management of complete IT network – multi site (United States)
- Manage IT hardware liquidation for company closure (International)
- Management of regulated lead-acid battery disposition (Europe, United States, Asia)
- Risk assessment and end-of-life management of IT information storage systems (International)
- Enterprise wide legacy IT hardware support (International)

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